

# 2017 WAS A YEAR OF GROWTH FOR EIMSKIP

## EBITDA forecast for the year 2018 EUR 60 to 65 million

- Revenue EUR 664.0 million, up by EUR 150.1 million or 29.2% from 2016
  - Volume in liner services up 3.6%; Liner revenue up EUR 58.1 million or 15.3%
  - Volume in forwarding services up by 41.2%; Forwarding revenue up EUR 91.9 million or 68.8%, of which EUR 73.2 million came from new acquisitions
- EBITDA EUR 57.2 million, up by EUR 3.7 million or 7.0% from 2016
- Net earnings EUR 16.8 million compared to EUR 21.9 million in 2016
  - Mainly reflecting adverse currency exchange fluctuations of EUR 5.8 million
- Equity ratio 53.2% and net debt EUR 102.8 million at year-end
- The Board proposes a dividend payment of ISK 6.80 per share, a total of about EUR 10.2 million

#### Amounts are in thousands of EUR

CONSOLIDATED INCOME STATEMENT	Q4 2017	Q4 2016	Change	%	2017	2016	Change	%
Revenue	175,884	140,497	35,387	25.2%	663,973	513,922	150,051	29.2%
Expenses	163,986	130,592	33,394	25.6%	606,775	460,447	146,328	31.8%
Operating profit - EBITDA	11,898	9,905	1,993	20.1%	57,198	53,475	3,723	7.0%
Depreciation and amortization	(7,731)	(7,998)	267	3.3%	(30,148)	(28,077)	(2,071)	(7.4%)
Results from operating activities - EBIT	4,167	1,907	2,260	118.5%	27,050	25,398	1,652	6.5%
Net finance (expense) income	(1,240)	683	(1,923)	-	(7,236)	(345)	(6,891)	-
Share of (loss) earnings of associated companies	(146)	(201)	55	27.4%	(339)	210	(549)	-
Net earnings before income tax	2,781	2,389	392	16.4%	19,475	25,263	(5,788)	(22.9%)
Income tax	104	(475)	579	121.9%	(2,671)	(3,368)	697	20.7%
Net earnings for the period	2,885	1,914	971	50.7%	16,804	21,895	(5,091)	(23.3%)
Earnings per share in EUR	0.0152	0.0092	0.0060	65.3%	0.0885	0.1148	(0.0263)	(22.9%)
Revenue change	25.2%	7.6%			29.2%	2.9%		
EBITDA ratio	6.8%	7.0%			8.6%	10.4%		
EBIT ratio	2.4%	1.4%			4.1%	4.9%		
Net debt / LTM-EBITDA	1.80	0.78			1.80	0.78		
CONSOLIDATED STATEMENT OF FINANCIAL POSITION	31.12.2017	31.12.2016	Change	%	31.12.2017	31.12.2016	Change	%
Assets	459,515	391,691	67,824	17.3%	459,515	391,691	67,824	17.3%
Non-current assets	313,529	253,256	60,273	23.8%	313,529	253,256	60,273	23.8%
Current assets	145,986	138,435	7,551	5.5%	145,986	138,435	7,551	5.5%
Equity	244,610	243,775	835	0.3%	244,610	243,775	835	0.3%
Liabilities	214,905	147,916	66,989	45.3%	214,905	147,916	66,989	45.3%
Non-current liabilities	117,614	64,456	53,158	82.5%	117,614	64,456	53,158	82.5%
Current liabilities	97,291	83,460	13,831	16.6%	97,291	83,460	13,831	16.6%
Interest-bearing debt	125,984	81,149	44,835	55.3%	125,984	81,149	44,835	55.3%
Net debt	102,815	41,606	61,209	147.1%	102,815	41,606	61,209	147.1%
Tangible assets / Total assets	85.4%	89.4%			85.4%	89.4%		
Equityratio	53.2%	62.2%			53.2%	62.2%		
CONSOLIDATED STATEMENT OF CASH FLOWS	Q4 2017	Q4 2016	Change	%	2017	2016	Change	%
Net cash from operating activities	10,596	14,485	(3,889)	(26.8%)	37,420	48,667	(11,247)	(23.1%)
Net cash used in investing activities	(25,123)	(18,442)	(6,681)	(36.2%)	(75,139)	(39,907)	(35,232)	(88.3%)
Net cash provided by (used in) financing activities	13,412	(1,306)	14,718	-	22,581	(4,761)	27,342	-
Changes in cash and cash equivalents	(1,115)	(5,263)	4,148	(78.8%)	(15,138)	3,999	(19,137)	-
Cash and cash equivalents at the beginning of the period	24,545	45,122	(20,577)	(45.6%)	39,543	35,983	3,560	9.9%
Effects of exchange rate fluctuations on cash held	(261)	(316)	55	17.4%	(1,236)	(439)	(797)	(181.5%)
Cash and cash equivalents at the end of the period	23,169	39,543	(16,374)	(41.4%)	23,169	39,543	(16,374)	(41.4%)



# GYLFI SIGFÚSSON, PRESIDENT AND CEO

"The year 2017 can be described as "the year of growth" for Eimskip, where volume, revenue and EBITDA were record high. The year was great for the forwarding segment, with new companies added to the group and solid organic growth. The company faced some operational challenges in the liner segment, like the fishermen strike at the beginning of the year and the volume imbalance between imports and exports in Iceland that reached an all-time high, negatively affecting the EBITDA margin.

Revenue 2017 increased to EUR 664.0 million, up EUR 150.1 million or 29.2% from the previous year. The increase came from the new acquisitions, volume growth and increased international freight rates. The EBITDA for the year was EUR 57.2 million, up by 7.0%. Net earnings for the year amounted to EUR 16.8 million compared to EUR 21.9 million in 2016, or down by EUR 5.1 million, mainly reflecting adverse currency exchange fluctuations year-on-year of EUR 5.8 million.

The liner services revenue for the year was EUR 438.4 million, up 15.3%. The volume in the North Atlantic liner system grew by 3.6%. There was good growth in imported volume to Iceland and Trans-Atlantic volumes during the year, while there was some reduction in export volumes from Iceland and the Faroe Islands. EBITDA from the liner services was EUR 39.5 million compared to EUR 42.4 million in 2016. The fishermen strike and the imbalance cost for the first half of the year negatively affected the EBITDA by EUR 2.6 million. Non-recurring charges of EUR 0.8 million were due to a fine imposed by the Financial Supervisory Authority in Iceland and costs related to acquisition projects. A non-recurring revenue of EUR 2.5 million related to a restructuring project in Asia was included in the fourth quarter.

The forwarding segment had a strong year, with revenue of EUR 225.6 million, up by 68.8% from the previous year. Our existing business grew by EUR 18.7 million or 14.0% and the recently acquired companies, Extraco, Mareco and SHIP-LOG, generated EUR 73.2 million increase in revenue. Volume in the forwarding services was up by 41.2% from 2016 volumes, 29.2% came from the new acquisitions and 12.0% was organic growth. EBITDA from forwarding was EUR 17.7 million for the year, up by EUR 6.6 million or 60.1%. EBITDA from the new group companies was EUR 5.1 million. These acquisitions have created accretive value for the group. The integration of the acquisitions creates a more powerful network and growth opportunities through new commodities, new trade lanes, cross selling and synergies. The company has also achieved other goals with the acquisitions by increasing the proportion of asset-light EBITDA, generating higher return on capital and geographically diversifying revenues and EBITDA. The forwarding business is becoming more important to Eimskip and we will continue to grow the business both organically and through further acquisitions.

The fourth quarter 2017 revenue was EUR 175.9 million, up by 25.2%, driven by new acquisitions and volume growth. EBITDA was EUR 11.9 million, up by 20.1% compared to the same period 2016. The financial results of November and December were below expectations, mainly due to reduction in exported volumes from Iceland and the Faroe Islands. Transported volume in the liner services was 4.5% up in the quarter. Forwarding services volume growth was 44.0%, with 25.2% coming from new group companies and 18.8% organic growth. Net earnings for the fourth quarter amounted to EUR 2.9 million and was up by EUR 1.0 million or 50.7% from the previous year.

The company has invested in the future of its container liner services and has reached its long-term goal of weekly service on all routes. The largest investment was in the weekly service on the North America and Europe route and the coastal route in Iceland. As from the end of November 2017, Eimskip strengthened its Trans-Atlantic services by offering new weekly services between Northern Europe and North America. This is a part of the company's growth strategy and was achieved by adding the third 700 TEU vessel to the Green Line. Eimskip's



Trans-Atlantic volumes have been growing substantially in recent years and were up 30.9% in 2017. This volume growth, together with a new short-sea agreement with the international shipping company CMA CGM, plus additional volume from Eimskip's current customers and new customers that rely on weekly services, created the foundation for adding the extra vessel. The CMA CGM agreement covers the area between Halifax, Nova Scotia and Portland, Maine in the US.

Over the last three years, we have added three vessels to the company's container line, adding 35% capacity to the system. At the same time, the transported volume increased by 32%. We have now reached our goal to offer weekly services in the North Atlantic. The added frequency in the sailing system will increase revenue and attract new customers. Our focus in 2018 in the liner service is to increase sales and take out costs, resulting in higher margins. The company is putting an extra focus on improved processes by looking at the end-to-end booking processes to further increase efficiency and profitability.

The outlook for 2018 is positive for the liner and forwarding business. Good growth is in import and export volumes in Iceland in the first six weeks of this year and the outlook for the Faroe Islands and Norway are stable. Trans-Atlantic transport volume is expected to increase with the weekly services. Competition remains strong in the North Atlantic liner operation. The EBITDA forecast for the year 2018 is EUR 60 to 65 million.

The progress of building two new container vessels for the intended cooperation with Royal Arctic Line is on track and the expected delivery of the vessels is in the middle of 2019. The vessels will be the largest and most efficient in Eimskip's vessel fleet. The Icelandic Competition Authority is evaluating the intended cooperation.

Eimskip has been working on lowering its carbon footprint in the recent years with good results. The accumulated reduction of the company's carbon footprint in the years 2016 and 2017 was 12.3% compared to the base year 2015, calculated per ton of transported units. Eimskip's aim is a 40% accumulated reduction in 2030, comparable with the aim of the European Union and Norway.

The Board of Directors proposes to the Annual General Meeting a dividend payment to shareholders in 2018 of ISK 6.80 per share, the same payment per share as last year. The proposed dividend payment totals ISK 1,269.1 million, the equivalent of approximately EUR 10.2 million, which represents about 61.0% of net earnings for the year 2017."

#### **OPERATIONS OF 2017**

Eimskip's revenue for the year 2017 amounted to EUR 664.0 million compared to EUR 513.9 million in 2016, up by EUR 150.1 million or 29.2%. Transported volume in the liner services grew 3.6%, with good growth in imported volume to Iceland and Trans-Atlantic volumes, while there was some reduction in export volumes from Iceland. Volume growth in the forwarding services was 41.2%, where 29.2% came from new acquisitions and 12.0% from organic growth. Revenue of EUR 2.5 million related to a restructuring project in Asia was included in the fourth quarter.

Total expenses of the company were EUR 606.8 million compared to EUR 460.4 million in the previous year, up by EUR 146.3 million or 31.8%. The expense increase is explained by new acquisitions, expansion of capacity in the sailing system, higher fuel cost, higher salary cost mainly related to strengthening of the ISK year-on-year, general wage and activity increase, growing transport volumes and higher freight rates from the deep-sea lines. The liner services expenses amounted to EUR 385.5 million, up by 17.8% from the previous year. Forwarding services expenses were EUR 221.2 million, up 66.2%.



It was discovered in the fourth quarter that one of the subsidiaries acquired in 2017 had been presenting gross revenue and related expenses of certain activities that should, according to IFRS, have been presented on a net basis in the income statement. Revenue and expenses have been corrected in each quarter accordingly. This only affects the quarters' revenue and expenses, not EBITDA.

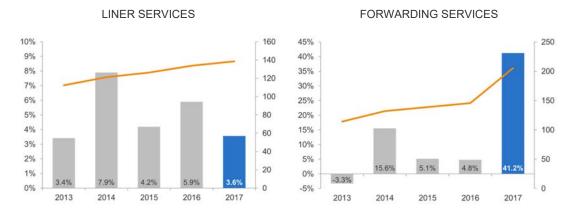
EBITDA for the year amounted to EUR 57.2 million compared to EUR 53.5 million for 2016, up by EUR 3.7 million or 7.0%. Non-recurring charges in the first quarter amounted to a total of EUR 2.3 million: EUR 1.5 million due to the fishermen strike in Iceland, EUR 0.4 million cost related to acquisitions and a EUR 0.4 million fine imposed by the Financial Supervisory Authority in Iceland (FSA). A non-recurring revenue item of EUR 2.5 million related to a restructuring project in Asia was included in the fourth quarter. The new acquisitions increased the EBITDA of the year by EUR 5.1 million.

Depreciation and amortization for the year amounted to EUR 30.1 million compared to EUR 28.1 million in 2016, up by 7.4%. The increase is mainly due to amortization of intangible assets related to new acquisitions.

Net finance expense amounted to EUR 7.2 million compared to EUR 0.3 million net finance expense in 2016, a negative year-on-year difference of EUR 6.9 million. Currency exchange fluctuations during the year resulted in negative currency exchange movements of EUR 3.3 million compared to a EUR 2.5 million positive currency exchange movements in 2016, a negative year-on-year difference of EUR 5.8 million.

Net earnings for the year amounted to EUR 16.8 million compared to EUR 21.9 million in 2016, down EUR 5.1 million, which is mainly reflecting adverse currency exchange fluctuations.

The following graphs show that transported volume in the company's liner and forwarding services has been gradually increasing 2013 to 2017 compared to the same period the year before. The volume index on the right axis is based on the 2010 volume as 100.



Eimskip changed its sailing system in February 2017 by adding a new Red Line and changing the services of the Green Line and the Gray Line. Weekly coastal services were added to support the increasing activities in Iceland. In May, the port of Helsingborg in Sweden replaced the port of Halmstad as a port of call. At the end of November, the company further increased the sailing system capacity by offering weekly services between Northern Europe and North America with the third vessel to the Green Line.

Eimskip operates 22 vessels, of which thirteen are owned and nine are chartered. Fifteen of the vessels are in scheduled services, three are in spot services, one is used for bulk cargo and three are in ferry operation. Eimskip purchased Sophia in 2017, a 700 TEU container vessel built in 2008, and renamed it Selfoss.



The company's operations have been growing during the past years as can be seen in the following graphs showing how revenues and EBITDA are divided to quarters from 2013 to 2017. There was substantial growth in revenue and EBITDA 2015 to 2017. EBITDA in the first quarter 2017 takes into account non-recurring charges in the amount of EUR 2.3 million: EUR 1.5 million negative effect of the fishermen strike in Iceland, EUR 0.4 million fine imposed by the Financial Supervisory Authority in Iceland and EUR 0.4 million cost related to acquisitions. The fourth quarter revenue includes a non-recurring revenue item of EUR 2.5 million related to a restructuring project in Asia.

#### **EUR** million





\* Add-back of EUR 2.3 million non-recurring charges in Q1 2017 and EUR 2.5 million non-recurring revenue item in Q4 2017

### **FOURTH QUARTER OPERATIONS**

- Revenue EUR 175.9 million, up by EUR 35.4 million or 25.2% from Q4 2016
  - Volume in liner services up 4.5%; Liner revenue up EUR 15.0 million or 14.7%
  - Volume in forwarding services up 44.0%; Forwarding revenue up EUR 20.4 million or 52.7%, of which EUR 16.7 million came from new acquisitions
- EBITDA EUR 11.9 million, up by EUR 2.0 million or 20.1% from Q4 2016

Eimskip's revenue amounted to EUR 175.9 million in the fourth quarter 2017 compared to EUR 140.5 million in the same period the year before, up EUR 35.4 million or 25.2%. Transported volume in the liner services grew 4.5%, mainly explained by growth in import volumes to Iceland, the Faroe Islands and Norway and growth in Trans-Atlantic. On the other hand, export volumes from Iceland and the Faroe Islands were under expectations in November and December. Liner services revenue amounted to EUR 116.7 million, up 14.7%. Forwarding services performed well in the quarter, volume growth was 44.0% and revenue amounted to EUR 59.2 million, up 52.7%. Of the forwarding revenue growth, 43.0% is coming from the new acquisitions and 9.7% from organic growth, resulting from growing transport volumes. Revenue of EUR 2.5 million related to a restructuring project in Asia was included in the quarter.

Total expenses in the fourth quarter were EUR 164.0 million compared to EUR 130.6 million in the same quarter 2016, up by EUR 33.4 million or 25.6%. The liner services expenses amounted to EUR 104.3 million, up by 12.1%. The increase is explained by expansion of capacity in the sailing system and higher fuel cost. Forwarding services expenses were EUR 59.7 million, up 58.9%. The increase of expenses in the forwarding services is, like the revenue growth, mainly explained by addition of new acquisitions and growing transport volumes.

EBITDA for the quarter amounted to EUR 11.9 million compared to EUR 9.9 million in the fourth quarter 2016, up EUR 2.0 million or 20.1%. The new acquisitions increased the fourth quarter's EBITDA by EUR 0.6 million. EBITDA from the company's liner services was EUR 8.8 million in the quarter compared to EUR 7.8 million in the fourth



quarter 2016, up 12.6%. EBITDA from the company's forwarding services was EUR 3.1 million, up 47.5%, 28.9% coming from new acquisitions and 18.6% from organic growth.

Depreciation and amortization amounted to EUR 7.7 million in the quarter, down by EUR 0.3 million or 3.3% compared to the previous year.

Net finance expense amounted to EUR 1.2 million in the fourth quarter compared to net finance income of EUR 0.7 million in the same period 2016, a negative year-on-year difference of EUR 1.9 million. Currency exchange fluctuations in the quarter resulted in negative currency exchange movements of EUR 0.2 million compared to a EUR 1.7 million positive currency exchange movements in the fourth quarter 2016.

Net earnings for the fourth quarter amounted to EUR 2.9 million compared to EUR 1.9 million for the same period 2016, up EUR 1.0 million.

#### **BALANCE SHEET**

- Total assets EUR 459.5 million at year-end 2017
- Equity ratio 53.2%
- Interest-bearing debt EUR 126.0 million
- Net debt EUR 102.8 million

Total non-current assets amounted to EUR 313.5 million at year-end 2017 compared to EUR 253.3 million at year-end 2016. Net investments in fixed and intangible assets amounted to EUR 58.5 million compared to EUR 31.3 million in 2016. The largest investments were the vessel building project in China, the vessel Selfoss and three buildings in Sundahöfn, Reykjavík. The company has signed an agreement with the Nordic Investment Bank (NIB) to purchase and take over the three buildings for EUR 8.3 million, but the purchase price will be paid in 2019. According to IFRS standards, the purchase commitment for the above-mentioned buildings is categorized as a financial lease liability in the balance sheet and therefore increases non-current assets and non-current liabilities.

Total current assets amounted to EUR 146.0 million at the end of the year compared to EUR 138.4 million at the end of 2016. Cash and cash equivalents amounted to EUR 23.2 million compared to EUR 39.5 at year-end 2016. Trade and other receivables increased from EUR 96.6 million at year-end 2016 to EUR 118.9 million at the end of 2017 due to new group companies, increased activities, seasonal fluctuations and currency exchange rates.

Equity amounted to EUR 244.6 million at the end of 2017 and the equity ratio was 53.2% compared to 62.2% at year-end 2016. Dividend of ISK 1,269.1 million, equal to EUR 10.6 million, was paid to shareholders in April 2017.

Current liabilities amounted to EUR 97.3 million at the end of the year compared to EUR 83.5 million at the end of 2016. New group companies, seasonal fluctuations and currency exchange rates explain the increase.

Interest-bearing debt amounted to EUR 126.0 million at the end of 2017 and grew from EUR 81.1 million at the end of 2016. In January 2017, Eimskip made an agreement with Íslandsbanki for an extended and increased revolving credit facility of EUR 47.0 million. The facility was further increased to EUR 67.0 million in December. The company did drawn a total of EUR 43.4 million on the credit facility in 2017 in relation to investment projects, which mostly explains the increase in interest-bearing debt in the period. Net debt amounted to EUR 102.8 million compared to EUR 41.6 million at year-end 2016.



#### CASH FLOWS AND INVESTMENTS

- Net cash from operating activities EUR 37.4 million in 2017
- Net cash used in investing activities EUR 75.1 million
- Cash and cash equivalents EUR 23.2 million at year-end 2017

Net cash from operating activities was EUR 37.4 million in 2017 compared to EUR 48.7 million the year before.

Net cash used in investing activities amounted to EUR 75.1 million compared to EUR 39.9 million in 2016. Total capital expenditure was EUR 61.9 million, including maintenance CAPEX of EUR 23.6 million. The largest investments were the vessel building project in China, the vessel Selfoss and three buildings in Sundahöfn, Reykjavík. For comparison, CAPEX amounted to EUR 34.4 million in the 2016, including maintenance CAPEX of EUR 23.8 million.

Net cash provided by financing activities amounted to EUR 22.6 million compared to EUR 4.8 million net cash used in financing activities in 2016. New loans related to investments mainly explain the change.

Cash and cash equivalents at the end of 2017 amounted to EUR 23.2 million compared to EUR 39.5 million at year-end 2016.

#### **EBITDA FORECAST 2018**

Eimskip's EBITDA forecast for the year 2018 is in the range of EUR 60 to 65 million.

The outlook for 2018 is positive for the liner and forwarding business. Good growth is in import and export volumes in Iceland and the outlook for the Faroe Islands and Norway are stable. Trans-Atlantic transport volume is expected to increase with the weekly services. Competition remains strong in the North Atlantic liner operation.

Eimskip has been investing in its sailing system and for the first time in its history, the company is now offering weekly services on all its container liner routes in the North Atlantic. The additional capacity will increase cost but the outlook for the increased sales and volume is positive. The company expects that growth in import to Iceland will continue but some commodities will decrease, especially vehicles. Export from Iceland is expected to increase. The imbalance to and from Iceland will continue, but the company has adjusted its sailings system and implemented a new surcharge (CPC) to offset the negative effect of the imbalance. The weekly services on the Green Line will increase the volume in the Trans-Atlantic services, both for current and new customers, but it will take time to build up the volume. The business in the Faroe Islands and Norway is expected to be stable. The outlook for the forwarding segments is positive and the latest acquisitions have generated synergies and more opportunities going forward for the segment, as well as the company expects continued organic growth.

There is general uncertainty regarding general wage agreements in Iceland, global economic conditions, volumes, rates, fuel cost, currency exchange rates and competition.

#### **SHAREHOLDERS**

Eimskip's market capitalization EUR 349.5 million on 22 February 2018

The year-end 2017 closing price of Eimskip's shares was ISK 250.50 per share and the average closing price for the year 2017 was ISK 296.83 per share. The closing price on 22 February 2018 was ISK 232.00 per share, representing Eimskip's market capitalization based on outstanding shares in the amount of ISK 43.3 billion that



day, the equivalent of EUR 349.5 million. For comparison, the company's market capitalization was ISK 60.0 billion or EUR 518.2 million on 22 February 2017.

The total number of shares is 200,000,000, thereof 186,639,230 shares are outstanding and 13,360,770 shares are in treasury. There were 712 shareholders at year-end 2017 and they were 756 on 21 February 2018.

The company's dividend policy is to pay annual dividend that equals an amount in the range of 10-65% of net profit after taxes. Decisions on dividend payment and the exact amount are subject to the company's future investment plans, market outlook and satisfactory capital structure at any given time. The Board of Directors proposes to the Annual General Meeting a dividend payment to shareholders in 2018 in the amount of ISK 6.80 per share, the same payment per share as last year. The proposed dividend payment amounts to ISK 1,269.1, the equivalent of approximately EUR 10.2 million, which represents about 61.0% of net earnings for the year 2017.

#### **KEY FIGURES BY QUARTER**

Amounts are in thousands of EUR

OPERATING RESULTS	Q4 2017	Q3 2017	Q2 2017	Q1 2017	Q4 2016
Revenue	175,884	173,868	170,722	143,499	140,497
Expenses	163,986	154,581	154,019	134,189	130,592
EBITDA	11,898	19,287	16,703	9,310	9,905
EBIT	4,167	11,726	9,218	1,939	1,907
Net earnings for the period	2,885	8,792	4,934	193	1,914
EBITDA ratio	6.8%	11.1%	9.8%	6.5%	7.0%
EBIT ratio	2.4%	6.7%	5.4%	1.4%	1.4%
BALANCE SHEET	31.12.2017	30.09.2017	30.06.2017	31.03.2017	31.12.2016
Assets	459,515	445,663	434,390	414,652	391,691
Equity	244,610	242,703	236,706	234,879	243,775
Liabilities	214,905	202,960	197,684	179,773	147,916
Interest-bearing debt	125,984	112,960	114,376	91,733	81,149
Net debt	102,815	88,415	77,768	50,377	41,606
Equityratio	53.2%	54.5%	54.5%	56.6%	62.2%
CASH FLOW	Q4 2017	Q3 2017	Q2 2017	Q1 2017	Q4 2016
Net cash from operating activities	10,596	7,669	11,779	7,535	14,485
Net cash used in investing activities	(25,123)	(9,965)	(24,989)	(17,479)	(18,442)
Net cash provided by (used in) financing activities	13,412	(9,382)	9,176	11,633	(1,306)
Cash and cash equivalents at the end of the period	23,169	24,545	36,608	41,356	39,543

## INVESTIGATION OF THE ICELANDIC COMPETITION AUTHORITY

The investigation of the Icelandic Competition Authority is still ongoing. Eimskip will continue doing its best in providing answers in accordance with the company's legal obligation. It is in the interest of the company that the investigation will be completed as soon as possible.



#### THE FINANCIAL SUPERVISORY AUTHORITY IN ICELAND

A fine imposed by the Financial Supervisory Authority in Iceland (FSA) in the amount of EUR 0.4 million in relation to the publication of the company's first quarter results 2016 was expensed in the first quarter 2017. Eimskip has referred the case to the Icelandic courts as the company disagrees with FSA's interpretation of the law and its conclusion.

#### **ABOUT EIMSKIP**

Eimskip is a leading transportation company in the North Atlantic with connections to international markets and is specialized in worldwide freight forwarding services, with the vision of reaching excellence in transportation solutions and services. Eimskip was founded in 1914 and is a publicly traded company with its shares listed at Nasdaq Iceland. The company runs a network of 63 offices in 20 countries in four continents, operates 22 vessels and has about 1,850 employees.

#### **INVESTOR MEETING 23 FEBRUARY 2018**

Investors and market participants are invited to a meeting on Friday 23 February 2018 at 8:30 a.m. at Eimskip's headquarters in Korngardar 2 in Reykjavík. Gylfi Sigfússon, President and CEO, and Hilmar Pétur Valgardsson CFO will present the company's financial results for 2017 and the fourth quarter results. Documents and a recording of the meeting (in Icelandic) will be available after the meeting on the company's investor relations website, www.eimskip.com/investors.

### APPROVAL OF THE BOARD OF DIRECTORS

The Board of Directors of Eimskipafélag Íslands hf. approved the company's audited Consolidated Financial Statements for 2017 at its meeting on 22 February 2018.

#### **FINANCIAL CALENDAR**

- Annual General Meeting 2018: 22 March 2018
- Q1 2018: Published 17 May 2018
- Q2 2018: Published 30 August 2018
- Q3 2018: Published 20 November 2018
- Q4 2018: Published 21 February 2019
- Annual General Meeting 2019: 21 March 2019

#### **FURTHER INFORMATION**

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### FORWARD-LOOKING STATEMENTS

Statements contained in this financial press release that refer to the company's estimated or anticipated future results or future activities are forward-looking statements which reflect the company's current analysis of existing trends, information and plans. These forward-looking statements are subject to a number of risks and uncertainties that could cause actual results to differ materially depending on factors such as the availability of resources, the timing and effect of regulatory actions and other factors. Eimskip undertakes no obligation and does not intend to update these forward-looking statements to reflect events or circumstances occurring after this press release. You are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date of this press release. All forward-looking statements are qualified in their entirety by this cautionary statement.